

Commission Structure 2023

B2C						
LEVELS	NAIROBI			OUTSIDE NAIROBI		
	LOW	MEDIUM	HIGH	LOW	MEDIUM	HIGH
BRONZE	1.50%	2.25%	3.00%	3.00%	4.50%	6.00%
SILVER	1.50%	2.25%	3.00%	3.00%	4.50%	6.00%
GOLD	1.50%	2.25%	3.00%	3.00%	4.50%	6.00%

BUCKET CATEGORIES	
LOW	Phones/ TVs/ Computers/ Food, Beverage, & Household Care
MEDIUM	All other Appliances/ Games & Consols
HIGH	Small Appliances/ Health & Beauty/ Fashion (Men, Women, Kids, Accessories) / Home

HOW TO LEVEL UP/ DOWN		
LEVEL	LEVEL UP/ DOWN	SALES
BRONZE	Probation to bronze	KSh 12,000
SILVER	Bronze to silver	KSh 48,000
GOLD	Silver to gold	KSh 190,000

B2B			
LEVELS	ALL CITIES		
	LOW	MEDIUM	HIGH
Bronze	1.50%	2.25%	3.00%
Silver	1.50%	2.25%	3.00%
Gold	1.50%	2.25%	3.00%

INDIRECT COMMISSION
Indirect commission between 0.8% across levels
Minimum team sales must be KSh 6,000 delivered final (Excluding team leader) every two weeks in a month

GENERAL COMMISSION RULES
<ul style="list-style-type: none"> Consultants must place a minimum of orders worth Ksh. 6000 every two weeks in a month.
<p>Commissions will be paid in two cycles:</p> <ul style="list-style-type: none"> First cycle 1st - 15th (to be paid between 16th and 18th for all orders in final delivered status) Second cycle 16th-31st (to be paid between 1st and 3rd for all orders in final delivered status)
<ul style="list-style-type: none"> Commission is paid only on orders that attain delivered final status. (Delivered final is 15days after delivery) Super deals will be entitled to 50% of the standard commission (Super deals are orders with very high discount or free shipping)